

## Explore all avenues Navigating Russia & the CIS

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# The Commonwealth of Independent States has carved out a place in the world economy at a staggering pace since 1990. Many UK and multinational companies entering the CIS focus on Russia, but the resource-rich and fast-growing markets of the Caucasus and Central Asia have their own appeal.

### Understanding the UK-CIS connection

#### Russia

- A positive trade balance and current account
- Ten years of GDP growth at over 6% to 2008
- The UK's 16th largest export market
- UK exports to Russia rose 36% in 2007 to £2.8bn

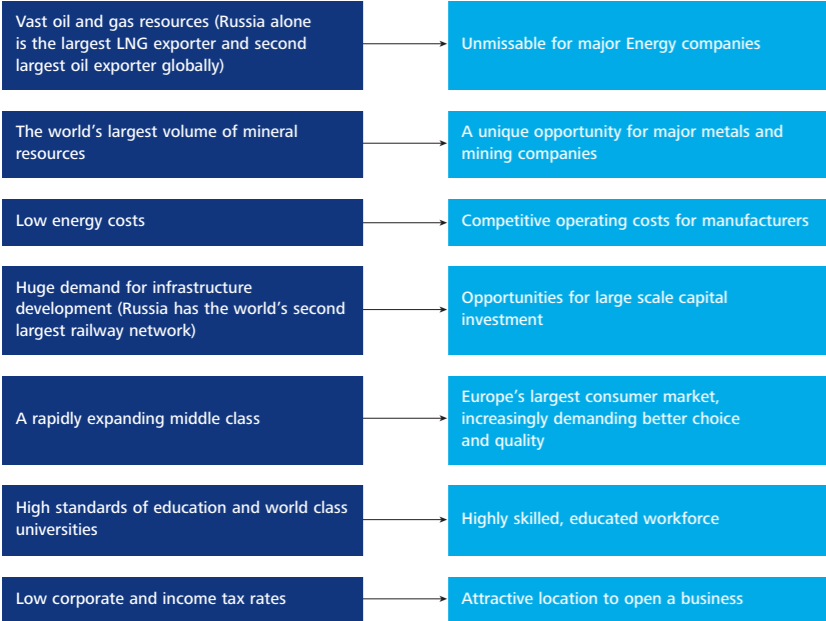
#### Kazakhstan

- A GDP real growth rate of 8.5% in 2007
- Exports of UK goods to Kazakhstan in 2007 totalled £297m
- UK ranked Kazakhstan's 2nd largest foreign investor

#### Ukraine

- Joined the WTO in May 2008
- Imports from UK rose by 30% to £440m in 2007

### What's in it for my business

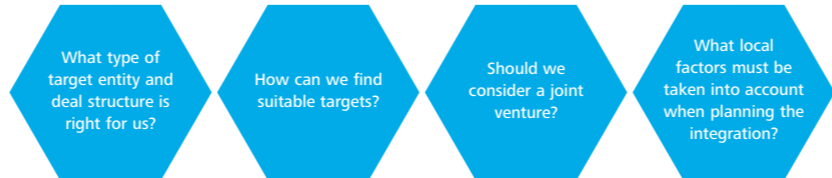


### Navigating the process

#### Strategy & Operations



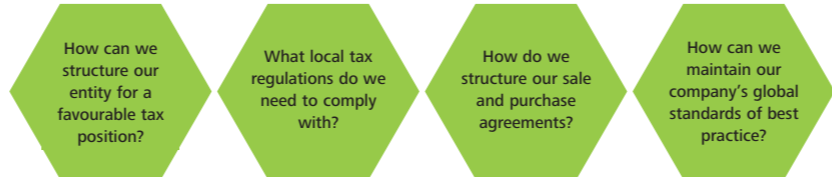
#### Mergers & Acquisitions



#### Risk



#### Finance, tax and legal structures



While the CIS offers exciting growth potential, the local environment is demanding and your company's risk exposure must be carefully managed

### The Deloitte network

#### On the ground



- The Deloitte member firms in the CIS have between them over 3,500 Deloitte professionals in 13 offices spread across 9 countries
- The first CIS office opened in Moscow in 1990

#### In the UK

- Deloitte LLP is one of the fastest growing professional services firms with offices in 23 locations and approximately 11,500 staff nationwide

#### Deloitte CIS clients

