

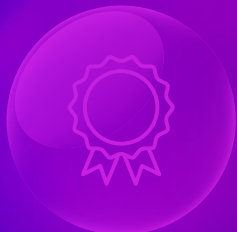


Jersey Finance

Delivering Insight - Driving Innovation

Annual Dubai Conference 2023

Regulation, Risk and Reward: A Balancing Act



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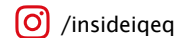


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Jersey Finance Annual Dubai Conference 2023

Regulation, Risk and Reward: A Balancing Act

In an increasingly complex international regulatory environment, no jurisdiction can afford a lack of understanding of the risks and requirements from a compliance perspective.

Jersey has been cognisant of this fact for some time and has long cultivated a reputation built on keeping pace with evolving global regulation and a commitment to being an international finance centre (IFC) focussed on combatting financial crime and money laundering.

Part of that commitment, we believe, is facilitating an open dialogue with the IFCs we work with and support with financial services.

For more than 20 years, Jersey has endeavoured to build strong relationships with the Middle East region; Jersey Finance itself has had an office in the UAE since 2011 and in 2018 became the first IFC to open an office in the Dubai International Finance Centre.

In those decades the Island has become a key cross-border partner that complements the domestic market in the UAE while enabling investors to access international opportunities – so much so that Jersey firms today help to manage around \$136 bn of assets originating from the region.

From a regulatory perspective, Jersey has information exchange and regulatory agreements in place with several countries in the Gulf region, including the UAE, and in recent years Jersey Finance has signed a new Memorandum of Understanding with the DIFC Authority.

Jersey is not a jurisdiction to be complacent, however, and we continue to work closely with our partners to support greater regulatory, understanding, cohesion and evolution.

Through events like this one, our aim is to deepen understanding around investor needs and prompt insightful conversations between expert advisers on how to strike the balance between proportionate regulation and maximising opportunity.

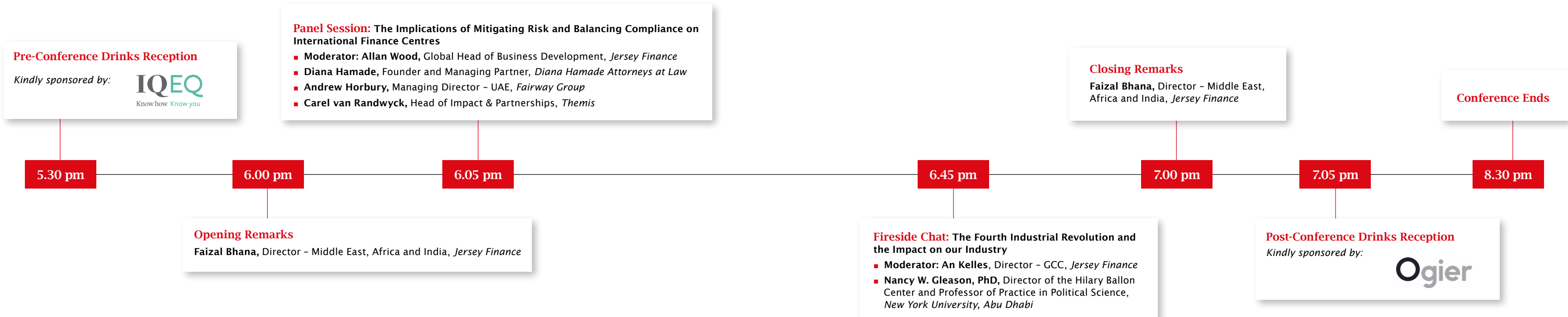
Such debate is vital to keeping on the front foot in such a rapidly evolving regulatory and economic environment. I hope you find today's insights valuable and inspiring.



Allan Wood

Global Head of Business Development,
Jersey Finance

Agenda



Speaker Profiles



Allan Wood

Global Head of Business Development,
Jersey Finance

Born in Liverpool, Allan has more than 25 years' financial service experience in Jersey and the UK.

As Global Head of Business Development, Allan is responsible for overseeing the promotion of Jersey as a leading international finance centre across key strategic overseas markets including Africa, the Gulf region, Asia, the US and the UK.

Allan joined Jersey Finance in 2015 as Business Development Director, before being promoted to Regional Head – West, where he was responsible for overseeing the Africa, US and UK markets.

Prior to Jersey Finance, Allan spent five years with Barclays in Jersey, where he was Vice President and leader of the Jersey International business within Barclays Wealth & Investment Management division. Before this, he spent 20 years with Royal Bank of Scotland.



Faizal Bhana

Director – Middle East, Africa and India,
Jersey Finance

Faizal is a UK qualified lawyer and for many years has worked and advised, and is a trusted adviser to institutions, corporates and families across the Middle East, Africa and India. Faizal specialises in banking and finance and has advised corporates, family offices and families including on their international investment and holding structures.

Faizal is responsible for developing the strategy for Jersey Finance's engagement in Africa, the Middle East and India. He is focussed on his key markets, regularly travelling to all these countries, liaising and working with key stakeholders, including public and private institutions, corporates and families, building long-term mutually beneficial relationships.



An Kelles

Director – GCC,
Jersey Finance

An joined Jersey Finance in May 2016 as the Business Development Director for Asia and is now based in our Middle East Regional Hub office, in the DIFC in Dubai.

An studied law in Belgium at the University of Leuven including one Erasmus exchange year at Queen Mary and Westfield College in London. She subsequently did an LLM in international business law at Trinity College Dublin.

An qualified as a lawyer in Belgium before moving to Dublin to work in the international business team of the law firm Matheson. In 2009, she went to work for ATC Corporate Services in Luxembourg as a corporate lawyer and later as a business unit manager. After a shareholding change in 2013, ATC Corporate Services merged with the Intertrust Group. An joined the Intertrust Hong Kong office in 2014 as a business unit director for the European and the private equity team.



Diana Hamade

Founder and Managing Partner,
Diana Hamade Attorneys at Law

Diana Hamade is the founder and managing partner of Diana Hamade Attorneys at Law. She is a UAE licensed lawyer with right of audience before all UAE Courts. Diana specialises in Shari'a law and is an expert in family law, inheritance, and succession planning.

Diana is a highly referenced expert and has often provided expert evidence in legal proceedings in many jurisdictions including the UK, Canada, France, Switzerland, Isle of Man, the US, Australia, and New Zealand. Diana is renowned for her experience in private client practice for high-net-worth and ultra-high-net-worth individuals. She is currently nominated for Private Client Innovation in the high-net-worth and ultra-high-net-worth Category by Spears.

Diana has authored articles for international publications including a commentary on UAE Family Business Law for LexisNexis, Inheritance and the Family Business for LexisNexis and Union Internationale des Avocats and the UAE Family Law Chapter for Thomson Reuters' Blue Book.



Nancy W. Gleason, PhD

Director of the Hilary Ballon Center and Professor of Practice
in Political Science, *New York University, Abu Dhabi*

Nancy W. Gleason, PhD is the Director of the Hilary Ballon Center for Teaching and Learning and Professor of Practice in Political Science at New York University Abu Dhabi. Her research focuses on the Fourth Industrial Revolution's impact on higher education, and the future of work, with an emphasis on generative AI.

She considers societal impacts of education, employment disruption, continuous reskilling, and the role of industry in supporting upskilling of adults. She is the editor of Higher Education in the Era of the Fourth Industrial Revolution (Springer, 2018).

She is the co-editor, Diversity and Inclusion in Global Higher Education: Lessons from Across Asia (Palgrave March 2020). Dr. Gleason holds a PhD from the Fletcher School of Law and Diplomacy, Tufts University; MSc from London School of Economics; and a BA from George Washington University.



Andrew Horbury

Managing Director – UAE,
Fairway Group

Andrew is Managing Director for the United Arab Emirates at Fairway Group, where he is responsible for the development and delivery of Fairway's UAE capabilities.

Originally from Jersey, Andrew relocated to Dubai in 2021 to launch a corporate services and regulatory consulting business specialised in digital assets. Andrew has previously worked in Jersey and London in a range of financial services roles across wealth management, venture capital and regulatory consultancy.

Andrew is a Director at the School of International Financial Services in Jersey and the UAE, and has authored and taught professional qualifications in the fields of financial services, regulation and compliance.

Andrew is a Fellow of the International Compliance Association and a member of the Institute of Directors.



Carel van Randwyck

Chief Growth Officer & Head of Impact,
Themis

Carel has more than 35 years broad international experience having lived and worked in Asia, Africa, the Middle East and Europe for market-leading financial services firms.

He was the Global COO for various sales & trading businesses at UBS Investment Bank, Head of Change Management, Group Sales, at Deutsche Börse, financial management consultant with Price Waterhouse and auditor with Arthur Young & Co. He is a Fellow of both the ICAEW and Association of Corporate Treasurers, holds the CFA Certificate in ESG Investing and fluent in English, Dutch and Spanish.

Carel developed a group-wide client strategy and supporting infrastructure to drive sales and revenue growth Deutsche Börse, established fixed income trading businesses for UBS Investment Bank in Moscow and Istanbul and developed country strategies for National Bank of Abu Dhabi.

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To find out more about our services, contact:



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IQEQ

\$500⁺ bn

Assets under administration*

100⁺

Family Office Clients*

20yrs

Minimum senior years experience*



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*Group figures
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Private clients need trusted advisers and an interconnected world demands a global perspective. Our lawyers include some of the most respected names from across the offshore private client world.

We advise on BVI, Cayman, Guernsey, Irish, Jersey and Luxembourg law across all time-zones – and our Trusts Advisory Group draws together a seamless contentious and non-contentious advisory service which also includes relevant corporate support.

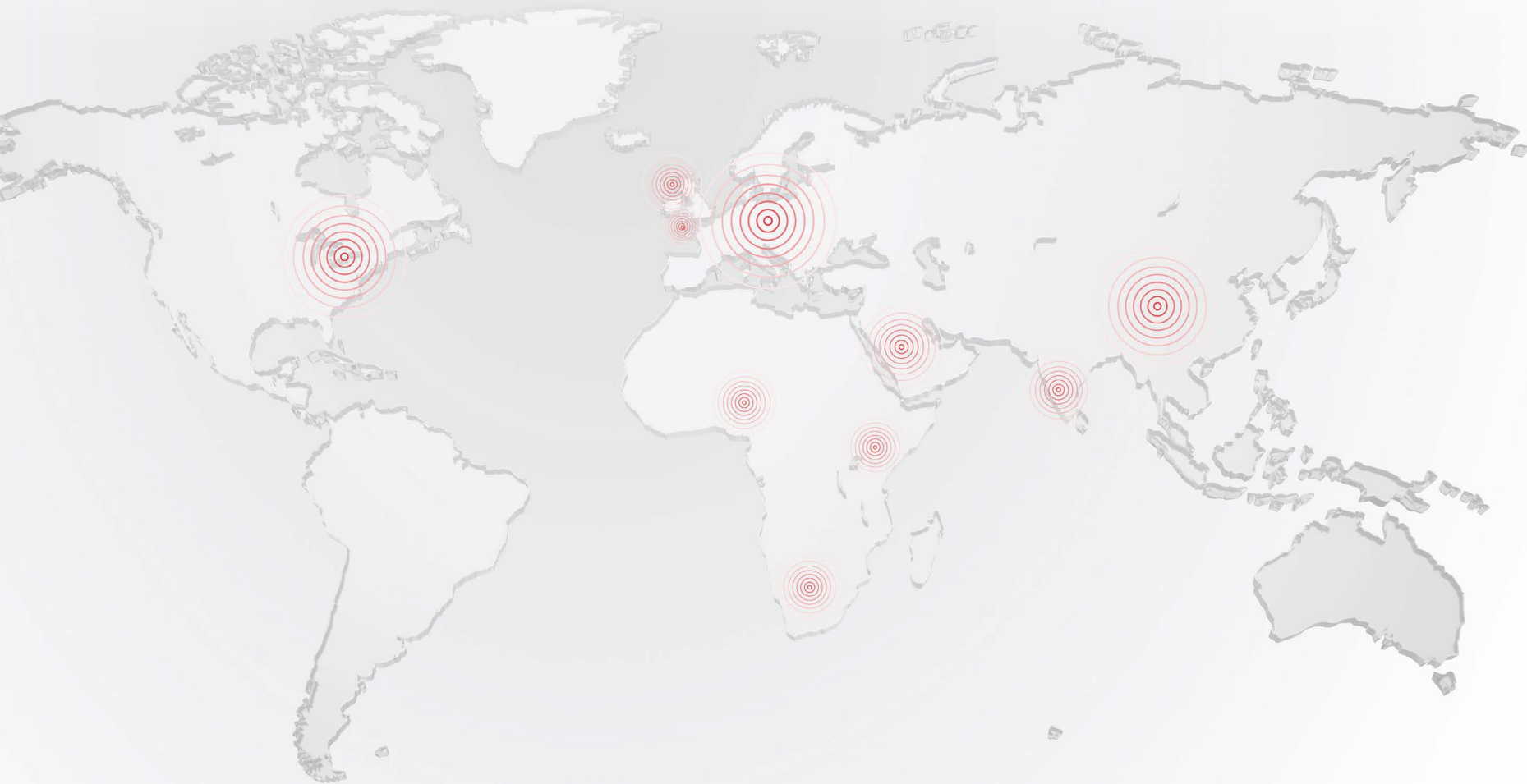
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Jersey Finance

A Global Presence



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